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#### **Report Highlights:**

With a population of nearly 36 million people, including a segment of high-income consumers looking for quality imported products, Angola presents an array of export opportunities for U.S. food and agricultural products. Angola is a significant importer of food and agricultural goods, making foreign purchases totaling more than \$2.75 billion from more than 60 countries in 2022. The country imports over half of its food, and Post sees the best U.S. export opportunities in the consumer-oriented products category, which accounted for more than 99 percent of the United States' \$237 million in agricultural exports to Angola in 2022. Middle- and high-income consumers, especially in the capital of Luanda, are looking for quality imported goods. Post has identified the following consumer-oriented product categories with the most potential for U.S. exports: poultry, beef, pork, rice, pulses and dry beans, soy and vegetable oil, sauces and condiments, distilled spirits, and wine.

# Market Fact Sheet: Angola

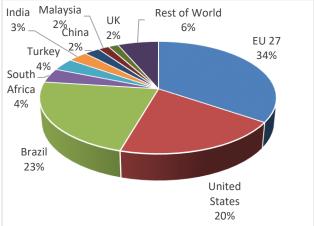
#### **Executive Summary**

With GDP growth estimated at 3.5 percent in 2023, Angola presents a variety of export opportunities for U.S. products. The country imports over half of its food, and with middle- and high-income consumers demanding quality imported foods and beverages, Angola's retail sector is rapidly growing, while informal sales channels continue to decline. Total food and agricultural product imports topped \$2.75 billion last year.

#### Imports of Consumer-Oriented Products

Angola's imports of consumer-oriented products totaled \$1.2 billion in 2022, up 49 percent from the prior year. The United States was second largest supplier in this category, responsible for 20 percent of Angola's consumer-oriented imports.

#### **Suppliers of Consumer-Oriented Imports in 2022**



### Food Processing Industry

The Angolan food processing sector is developing quickly, as the government is stressing the importance of diversifying the non-oil economy. The processing industry accounts for about 6 percent of economic activity in the country. Food ingredients are hard to find domestically, so the food manufacturing sector looks to imports to fill the gap. Post is aware of several new food processing/packaging facilities that are expected to come online in the next few years.

#### Food Retail Industry

The industry is well-established in Angola, the retail footprint is expanding as the Angolan Government is pushing the informal market to be converted into formal retail. Many wholesalers created retail outlets in reaction to new government policies. Formal retail operations like Freshmart and AngoMart cater specifically to lower income customers.

#### 2022 Quick Facts

#### **Imports of Food and Agricultural Products:**

\$2.6 billion

#### **Imports of Consumer-Oriented Products:**

\$1.2 billion

#### **Imports of U.S. Consumer-Oriented Products:**

\$237 million

#### **Exports of Food and Agricultural Products:**

\$50 million

#### **Top 10 Growth Product Catergories**

1) Poultry & Poultry Products 6) Wheat 2) Beef & Beef Products 7) Rice 3) Pork & Pork Products 8) Pulses 4) Soy & Vegetable Oils 9) Distilled Spirits

5) Sauces & Condiments 10) Wine

#### **Top 10 Host Country Retailers**

Kibabo Supermercado Kero Hypermarket Casa dos Frescos AngoMart 2) Shoprite / Usave Candando 3) 4) InterMarket Freshmart Maxi Cash & Carry 10) Alimenta Angola

#### **GDP/Population**

Population: 36 million GDP: \$121 billion GDP per capita: \$3,400

Strengths	Weaknesses
Formal retail market is growing, while informal market is declining	Lack of knowledge of U.S. food products
Angola is focused on diversification, which opens up many opportunities	Business environment remains one of the most difficult in the world
Opportunities	Threats
Demand for consumer-oriented food products is growing	Rising inflation and currency devaluation
Improving relationship with the United States	Limited foreign exchanged on a periodic basis

Data and Information Sources: Euromonitor, TDM, Angola National Institute of Statistic (INE) and other government sources, IMF, World Bank, and trade press

For more information, please visit

www.USDASouthernAfrica.org or contact FAS Agricultural Specialist Ricardo Dias at Ricardo.Dias@usda.gov.

#### Section 1: Market Overview

With a population of nearly 36 million people, including a segment of high-income consumers looking for quality imported products, Angola presents an array of export opportunities for U.S. food and agricultural products. Angola is a significant importer of food and agricultural goods, making foreign purchases totaling more than \$2.75 billion from more than 60 countries in 2022. The country imports over half of its food, and Post sees the best U.S. export opportunities in the consumer-oriented products category, which accounted for more than 99 percent of the United States' \$237 million in agricultural exports to Angola in 2022. The United States was the third largest supplier of food and agricultural products last year, trailing only the EU and Brazil. Those three countries supplied more than half of Angola's 2022 imports of food and agricultural products.

Angola was the largest U.S. poultry market in Africa, and the sixth largest globally last year, importing more than \$232 million of American poultry and poultry products. Chicken meat is the most widely consumed and most affordable protein available in country. While Angola produces an estimated 42,000 tons of chicken meat per year, that only accounts for 13 percent of total market demand of approximately 312,000 tons annually. Thus, Angola remains a strong market opportunity for U.S. poultry, especially frozen chicken leg quarters. Post's Annual Poultry and Products Report provides additional information on the Angolan market.

Other major U.S. agricultural exports to Angola last year included dry beans, beef livers, turkey, pork, wine, and food preparations. From all sources, the largest import categories were palm oil (\$219 million), poultry meat and edible offal (\$201 million), rice (\$186 million), wheat (\$172 million), wheat flour (\$63 million), soybean oil (\$58 million), sausages (\$48 million), and sugar (\$46 million).

Please see Post's Agricultural Economic Fact Sheet for more information on Angola.

#### 1.1 Population and Key Demographic Trends

The population of sub-Saharan Africa is projected to double by 2050, and Angola's population continues to grow rapidly in line with that trend. Angola's fertility rate has been decreasing since its peak in the 1990s, but it remains the seventh highest in the world with an average five children per woman. Life expectancy has steadily increased over recent decades, but the country's population is remarkably young, with almost half of residents younger than 15 years old.

Angola boasts a large expat population, mainly employed by foreign oil and mining companies that maintain operations in the country. Foreign residents are mainly concentrated in the capital city of Luanda, which has a population of about 9 million. Luanda is routinely ranked among the most expensive cities in Africa in terms of the cost of living for expats.

### 1.2 Size of Economy, Purchasing Power, and Consumer Behavior

According to the International Monetary Fund, Angola's economy is projected to grow by 3.5 percent in 2023, reaching \$266 billion in terms of purchasing power parity. After gaining independence from

Portugal in 1975, Angola saw 27 years of civil war, but today Angola maintains a politically stable environment. Despite significant progress made in macroeconomic stability and structural reforms, Angola is a lower middle-income country, with an economy that is overwhelmingly driven by its oil sector (accounting for about 50 percent of GDP, more than 70 percent of government revenue, and more than 90 percent of the country's exports). However, the Angolan government is motivated to diversify economic income streams, making the country one to watch in the years to come.

Despite signs of economic growth, widespread unemployment and a lack of purchasing power for a large segment of the population continue to present challenges for the country. A shortage of skills and relatively low general education levels also pose obstacles to Angola's economic development. After the culmination of the civil war in 2002, Angola saw rapid economic growth, but about 30 percent of the population still lives below the poverty line. The country has one of the highest levels of inequality in the world, with the richest 20 percent of the population receiving almost 60 percent of all income, while the poorest 20 percent account for only 3 percent of total income.

Subsistence agriculture provides the main livelihood for most of the population, but the country is still a major food importer. Prior to the 1975-2002 civil war, Angola was a major exporter of coffee, sisal, corn, bananas, and cotton, and self-sufficient in all food crops except wheat. The civil war disrupted agricultural production and displaced millions of people. Angola exported only \$520,000 of agricultural exports to the United States in 2022, largely consisting of coffee, seafood, and forestry products.

#### 1.3 Overall Business Climate

Since dropping the peg on the dollar in 2018, the local currency (kwanza) fluctuates freely, and the availability of foreign exchange periodically limits the ability of Angolan importers to trade. After the August 2017 elections, President Joao Lourenco (reelected in 2022 for a second 5-year term) implemented a macroeconomic stabilization program that included economic policies and anticorruption efforts. In May 2018, the Angolan Parliament approved a law that introduced a framework to support competition in domestic markets and address monopolistic practices in key sectors. In July 2018, a private investment law was also approved by the Angolan Parliament, which removed the requirement to have an Angolan partner in foreign direct investment and monetary limitations on investments.

In January 2019, Angolan President Joao Lourenco issued a decree aimed at reducing Angola's heavy reliance on imports. The decree, which targets 54 products (mainly agricultural), gives priority to goods produced in Angola by requiring importers to demonstrate that they either cannot find a product domestically or have already purchased domestically. However, Post's industry contacts have not seen a major trade impact from this policy to date.

Additional information about Angola's overall business climate can be found in the U.S. State Department's <u>2022 Investment Climate Statement for Angola</u>.

#### 1.4 Recent Trends

In Angola, food is sold through both modern retail and informal channels. Local industry sources estimate that approximately 70 percent of agricultural products is channeled through retail sales.

Informal retail includes both small grocers as well as open air markets (locally called "cantinas"). Since the civil war ended in 2002, the importance of the informal market has declined, especially in urban centers such as Luanda, where formal retail is developing rapidly. The government is trying to formalize retail by establishing specific areas for open markets.

As with many other things in the country, shopping itself is not without challenges. Only a small percentage of Angola's population owns a car, thus most people are dependent on overcrowded public mini-buses to reach big-box superstores and supermarkets. Consequently, the majority of the population prefers to shop close to home in open-air markets or small grocers, which are perceived as offering fresher, less expensive food than formal supermarkets. Even with more convenient supermarket locations opening in the past few years in the outer areas of Luanda, many Angolans feel more comfortable in informal markets. For this reason, local formal retailers have come up with various strategies to attract the informal market customer. Hypermarket Kero, tries to create a comfortable environment for lower and middle-income customers by playing loud Angolan music, and the main cash and carry supermarkets have created loyalty cards to reward client purchases.

Table 1: Advantages and Challenges Facing U.S. Exporters

Advantages	Challenges
Angola imports the majority of its food, and	Consumers are not always familiar with U.S.
demand for consumer-oriented food products	brands and products.
continues to grow.	
Infrastructure projects are planned to further	Periodic shortages of foreign currency can make
improve the railway system and provide greater	it difficult for importers to make international
connectivity throughout the country.	trade arrangements.
Niche segment of high-income consumers	Consumers purchasing power hindered by food
looking for quality imported products	price inflation and currency devaluation
Modern supermarkets and retailers in most major	Competition from Brazil, EU, and South Africa,
cities	paired with lower transport costs from these
	regions
The Government of Angola continues to focus on	Government periodically issues changes to import
economic diversification, which may present new	regulations but fails to properly communicate
opportunities in the future.	policy details
Oil and mining operations make bulk food	Business environment and widespread corruption
purchases for workers	can make it difficult for foreign companies to
	engage
Angola has shown a commitment to	Angola's economy is highly dependent on oil,
strengthening its relationship with the United	which makes it vulnerable to fluctuations in
States.	global petroleum prices.
Demonstrated consumer preference for buying	Most consumers are very price sensitive
frozen poultry and meat in bulk quantities	

### Section 2: Exporter Business Tips

#### 2.1 Market Research

Before exporting to Angola, U.S. suppliers are recommended to conduct in-depth market research. Regulation-related concerns, market size dynamics, consumption patterns, and import procedures and regulations should all be covered in this research. For more details on import laws, interested U.S. providers are urged to read Section 3 of this report.

If U.S. exporters are interested in attending upcoming trade events in the area, they should get in touch with FAS Luanda (contact information in Section 6). To acquire additional market entry support and knowledge, it is often helpful to engage with pertinent <u>State Regional Trade Groups</u> (SRTGs), <u>cooperator groups</u>, and/or trade associations.

### 2.2 Local Business Customs and Trends

Angola is a complex market with combined European and African elements and largely follows western business practices. Exporting through a reliable distributor or import agent with knowledge of the country's food and beverage sector is the safest way to enter the market. Some importers have long-standing relationships with suppliers, making them an asset to enter the market. U.S. suppliers are encouraged to contact FAS Luanda for assistance.

Making an in person visit to the country is an excellent way for American companies to establish relationships, build networks, acquire firsthand knowledge, and identify opportunities. One significant challenge is that business meetings, especially with government officials, often are not confirmed until hours before the scheduled meeting time. Thus, visiting companies must have flexibility. Business travelers who intend to spend a long time in Angola are strongly encouraged to get a cell phone to use while in country. Business cards are usually exchanged at the beginning of meetings, and most meetings include more than one representative of a particular organization. Presentations in meetings should be well-planned, informative, and to the point, always making sure time is allocated for questions and discussions.

Angola has one official language, Portuguese, which is also the primary language for business communications, although many importers also speak English. Business meetings can be informal, such as get-togethers in coffee shops, or very formal at a company's headquarters. Smart business dress is appreciated, although because of the warm climate, men often dispense with jackets and often do not wear ties, while women typically dress modestly with longer jackets and tops together with longer skirts or trousers.

Giving gifts to clients or providers is not a necessary practice, but it is normal for established business partners to do this type of exchange. However, bribery and corruption are present in the public and private sectors. Therefore, it is important to understand the difference between wanting to build a relationship with a client/provider and expecting something in return.

#### 2.3 General Consumer Tastes and Trends

Changes in consumer profiles and demographics, increasing urbanization, improvements in infrastructure, and an increase in the number of international brands available in the Angolan market are driving rapid developments in the retail landscape. Consumers across income levels are becoming more sophisticated and demanding in terms of variety and quality. In the past, Angolans were satisfied with small grocers selling dry goods, but now retailers are expected to offer frozen goods as well. Historically, Portuguese, Lebanese, and Indian communities have been the dominant players in the Angolan grocery retail market. However, the South African supermarket chain Shoprite also operates in Angola, and new players have entered the formal retail space, including the hypermarket Candando. Some supermarkets target wealthier Angolans and expatriates, such as Casa dos Frescos and Intermarket, which offer the greatest choice of fresh produce and higher quality standards. Meanwhile, formal retail operations like Freshmart and AngoMart cater specifically to lower income customers.

### Section 3: Import Food Standards & Regulations and Import Procedures

FAS Luanda produces an annual <u>Food and Agricultural Import Regulations and Standards (FAIRS)</u>
<u>Country Report</u>, which gives an overview of pertinent standards and regulations. The <u>FAIRS Export</u>
<u>Certificate Report</u> outlines documentation requirements for U.S. food and agricultural products exported to Angola.

### 3.1 Customs Clearance

Food consignments are subject to random inspection and sampling at any point of entry into Angola to ensure that the food products are safe and comply with local regulations. Angolan food and agricultural import regulations and standards are developed and administered by the Ministry of Agriculture and Forestry and the Ministry of Commerce. There is some overlap in responsibilities among the ministries, which can sometimes cause ambiguity in the development and implementation of import regulations.

### 3.2 Documents Generally Required by Angola for Imported Food

Importers or freight forwarders are required to present the following documents to custom authorities for entry of products into Angola: a bill of entry, a customs worksheet, a commercial invoice, an import permit (if necessary), special import certificates (if necessary), all relevant transport documents, and the certificate of origin.

# 3.3 Language Labeling Requirements

Portuguese language labeling is mandatory on all agricultural products and is also applicable to imported fresh produce. Unlabeled or incorrectly labeled products can be confiscated. Adhesive labels that meet local requirements can be affixed in addition to the standard U.S. label. Stickering must take place no later than the point of sale to the end user, with the supplier and importer coming to an agreement as to who will affix the sticker. In Angola, the enforcement of label requirements is constrained by limited human resource capacity.

### 3.4 Tariffs and Free Trade Agreements (FTAs)

Tariffs on agricultural products average 19.3 percent but can vary widely for product categories. The highest sectoral import duties reflect areas where Angola is focusing on domestic production development, namely: coffee (23.3 percent), beverages (52.9 percent), fruits and vegetables (35.5 percent), fish and fish products (25 percent), sugar (10.2 percent), cereals (11.7 percent), and wood (18.7 percent). Additional information on Angola's import tariffs can be located through the U.S. Department of Commerce's Angola Country Commercial Guide and the Customs Info Database.

Angola is a member of the World Trade Organization (WTO) and must comply with relevant WTO agreements in relation to tariffs and duties. Angola is also party to a number of investment-related treaties and conventions. The country has signed 40 agreements with more than 30 countries, mainly the Southern African Development Community (SADC) states, in areas such as trade and investment, human capacity development, and technical assistance. In March 2018, Angola was a signatory to the African Continental Free Trade Area (AfCFTA).

In May 2009, Angola signed a Trade and Investment Framework Agreement (TIFA) with the United States, intended to provide a forum to address trade issues and to help enhance trade and investment relations with a focus on development planning, market access, and strategies to improve the business climate. As one of the 39 sub-Saharan Africa countries eligible for the African Growth and Opportunity Act (AGOA), Angola has access to more than 6,400 product tariff lines for exports the U.S. market duty-free and largely quota-free. However, the vast majority of AGOA exports to the United States are energy-related products.

### 3.5 Trademarks and Patents Market Research

Trademarks and patents are regulated by Angola's Institute of Industrial Property (IAPI), an indirect administrative body under the umbrella of Ministry of Industry. The <u>Angola Country Commercial</u> <u>Guide</u>, published by the International Trade Administration of the U.S. Department of Commerce, offers additional details and advice for protecting intellectual property in Angola.

#### Section 4: Market Sector Structure and Trends

#### 4.1 Top Sectors for Growth

Table 2: Top Growth Sectors for U.S. Exports to Angola

<b>Product Category</b>	2022 Total	Post's Analysis
	Imports	
Poultry and Poultry	\$436 million	Poultry is the staple animal protein for most Angolan
Products		consumers. The country has been a reliable export market for
		U.S. poultry for years, and there may be further market
		opportunities to explore for edible offal. Brazil is the largest
		competition to the United States for poultry exports to Angola.
Beef and Beef	\$71 million	Beef liver has been one of the largest U.S. export categories for
Products		Angola, but Post sees additional opportunities for marketing
		muscle cuts such as ribeye and tomahawk to hotels and

		mostovnosto ostonino to middlo, ond high income maidante and
		restaurants catering to middle- and high-income residents and
		visitors in Luanda. The largest beef suppliers to Angola are
D 1 1D 1	φ100 '11'	Brazil, the EU, and Paraguay.
Pork and Pork	\$100 million	Most of Angola's pork imports come from the EU and Brazil,
Products		but Post sees an opportunity for U.S. suppliers to compete for
		market share by marketing high-end cuts to restaurants and
XX71 4	Φ20.6 '11'	retailers in Luanda that cater to higher-income consumers.
Wheat	\$206 million	Angola has greatly expanded milling infrastructure in recent years, with capacity now exceeding 1 million metric tons per
		year (see Post's report for more information). Millers are price
		sensitive but looking to utilize their capacity and potentially
		export wheat flour in the region. Post sees opportunities for
		U.S. wheat exports, especially hard red winter, considering the
		current challenges for Black Sea grain exports. In 2022, the EU
		and Brazil were the largest suppliers of wheat to Angola.
Rice	\$262 million	Rice is a staple food in Angola, and while the largest suppliers
Talec		are Asian countries (India, Thailand, and Myanmar), Post sees
		market opportunities for specialty rice varieties in consumer-
		ready 1-kilogram packs. Middle- and high-income consumers
		are willing to pay more for high-quality specialty and aromatic
		varieties such as sushi rice.
Pulses	\$20 million	Beans and other pulses are a staple food for most Angolans,
		with most consumers eating them a few times per week, usually
		cooked with palm oil. Post sees opportunities for the export of
		pinto beans, as well as smaller quantities of black beans and
		butter beans. Canada claimed 79 percent of market share in the
		pulses category last year.
Soy and Vegetable	\$148 million	Post sees export opportunities for soy and vegetable oil in bulk
Oil		to Angola (to be portioned into consumer-oriented packaging in
		country). Cooking oil (including palm oil) is a staple for almost
		all homes in Angola, but the country lacks infrastructure for
		crushing oilseeds, so bulk oil imports are common. The largest
		suppliers in the category are the EU, Brazil, Paraguay, and Indonesia.
Sauces and	\$19 million	High-end grocery stores in Luanda feature a wide variety of
Condiments	ψ17 IIIIIIOII	imported sauces and condiments, and Post sees opportunities to
Condinionto		increase U.S. market share in this category. Currently, the
		largest suppliers in this category are the EU and China.
Distilled Spirits	\$18 million	While Angola does produce gin locally (from potatoes and
<b>r</b>		baobab fruit), most distilled spirits are imported. Some U.S.
		whiskeys are present in the market, but they were likely
		transshipped through other markets, as the volumes are not
		reflected in the trade data. The leading suppliers in this category
		are the UK, EU, and South Africa. Post sees market
		opportunities especially for American bourbons for sale to
		middle- and high-income consumers, as well as restaurants and

		hotels in Luanda.
Wine	\$63 million	Most wine is imported to Angola from the EU (especially
		Portugal) and South Africa. These suppliers have the advantage
		of lower transportation costs. However, Post sees niche market
		opportunities to reach middle- and high-income consumers and
		expats in Luanda through restaurants, hotels, and upscale
		retailers in the capital. Education of consumers and
		restaurant/retail owners may be needed to make them aware of
		the high quality of U.S. wines. Angolan consumers typically
		prefer red wines, and Post's analysis indicated Pinot Noir may
		be particularly appealing to local palates.

# **4.2 Consumer-Oriented Product Prospects Based on Growth Trends**

Table 3: Top 10 Exports of Consumer-Oriented Goods from the United States to Angola

	Value (USD)		
Product Description	2020	2021	2022
Chicken Cuts and Edible Offal (Including Livers), Frozen	80,321,450	125,165,781	230,568,494
Livers Of Bovine Animals Edible, Frozen	2,314,089	880,678	1,972,386
Meat Of Bovine Animals Boneless Frozen	601,401	236,273	1,409,250
Meat And Edible Offal of Chickens Not Cut in Pieces,	325,525	0	1,005,603
Frozen			
Turkey Cuts and Edible Offal (Including Liver), Frozen	425,606	25,513	848,848
Beans Nesoi (Black, Lima, Pinto, Cowpeas, Etc.) Dried	0	91,077	667,327
Shelled			
Food Preparations Nesoi	76,128	435,165	243,739
Wine of Fresh Grapes (Other Than Sparkling Wine)	0	0	229,950
Meat of Swine Nesoi, Frozen	54,291	247,144	191,581
Hake (Merluccius Spp. Urophycis Spp.), Frozen	2,574,829	97,466	94,680

Source: Trade Data Monitor

# **4.3 Retailer Information**

Table 4: Major Angolan Retailers

Company	Number of Outlets
Kibabo Supermercado	34
AngoMart (Noble group)	30
Shoprite / Usave (South African Shoprite)	23
Fresmart (Newaco group)	19
Maxi Cash & Carry (Teixeira Duarte)	11
Casa dos Frescos (Casa dos Frescos Group)	11
Kero Hypermarket (ANSEBA Group)	10
Candando	5
<u>InterMarket</u>	5
Alimenta Angola Cash & Carry	4

<u>Deskontão</u>	3
BigOne	3
Mercadão Cash & Carry (SODOSA group)	2
Martal Supermercado	1
JUMBO Angola	1
Arreiou from Mega Cash & Carry (Refriango Group)	Undetermined number

## 4.4 Market Opportunities for Consumer-Oriented Products

Post's research and analysis indicates there may be market opportunities for a variety of U.S. consumer-exports to Angola. Middle- and high-income consumers, especially in the capital of Luanda, are looking for quality imported goods. While the EU has a large market share in this category, as well as some advantages when it comes to transportation logistics, Post believes that education of consumers and retailers, as well as building relationships with importers and distributors could go a long wat to raise demand for U.S. products. Post has identified the following consumer-oriented product categories with the most potential for U.S. exports: poultry, beef, pork, rice, pulses and dry beans, soy and vegetable oil, sauces and condiments, distilled spirits, and wine.

### 4.5 Competition to U.S. Exports

Table 5: Top Exporters of Food and Agricultural Products to Angola

Country				
Country	2020	2021	2022	Market Share (%)
EU 27	509,299,200	589,635,354	786,973,036	28.62
Brazil	233,237,794	239,691,204	469,472,510	17.07
India	67,137,643	137,338,894	228,275,591	8.3
Malaysia	110,763,200	129,890,398	218,752,539	7.95
Indonesia	65,732,279	105,061,030	209,378,017	7.61
Turkey	117,191,133	128,648,784	112,742,097	4.1
South Africa	74,985,113	96,328,727	105,655,074	3.84

Source: Trade Data Monitor

#### Section 5: Agricultural and Food Imports

### 5.1 Agricultural & Food Import Statistics

Table 6: U.S. Agricultural Exports to Angola

Category	Value (USD Thousands)					
	2018	2019	2020	2021	2022	
Consumer-Oriented	189,649	154,812	84,607	127,458	236,389	
Intermediate	2,196	1,563	347	289	1,128	
Bulk	638	3,983	535	214	51	
Total	192,483	160,357	85,489	127,962	237,568	

Source: GATS

To learn more about American exports of bulk, intermediate, and consumer oriented (BICO) items to Angola, consult the FAS Global Agricultural Trade System (GATS).

# 5.2 Best High-Value and Consumer-Oriented Product Prospects

Table 7: U.S. Consumer-Oriented Exports to Angola by Category

	Value (USD Thousands)					
<b>Product Category</b>	2018	2019	2020	2021	2022	2023 (Jan-May)
Poultry and Poultry Products	183,551	149,872	81,185	125,234	232,423	48,845
Beef and Beef Products	4,149	3,921	3,159	1,433	3,382	337
Wine	129	0	0	0	230	0
Pork and Pork Products	0	20	54	247	192	87
Food Preparations	1,682	693	71	435	72	293
Non-Alcoholic Beverages	0	57	38	15	19	7
Dairy	0	0	0	63	18	0
Tree Nuts	0	0	29	0	11	0
Sauces and Condiments	87	80	0	32	0	0
Distilled Spirits	0	0	0	0	0	60

Source: GATS

### Section 6: Key Contacts and Further Information

#### 6.1 FAS Southern Africa

### Foreign Agricultural Service (FAS Luanda)

U.S. Embassy Luanda Rua Huari Boumedienne, #32 Miramar, Luanda, Angola Tel: (+244) 222-641-058

E-mail: Ricardo.Dias@usda.gov

### Office of Agricultural Affairs (FAS Pretoria)

U.S. Embassy Pretoria 877 Pretorius Street Pretoria, South Africa 0001

Tel: (+27) 12-431-4057

E-mail: AgPretoria@usda.gov

www.USDASouthernAfrica.org

# **6.2 Additional Useful Resources**

- U.S. International Trade Administration <u>Angola Country Commercial Guide</u>
- U.S.-Angola Chamber of Commerce
- American Chamber of Commerce in Angola (<u>AmCham Angola</u>)
- U.S. Embassy to Angola and Sao Tome and Principe

### **Attachments:**

No Attachments.